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IDENTIFIERS	*New Hampshire

ABSTRACT

The New Hampshire Technical Institute (NHTI) and the six New Hampshire Vocational-Technical Colleges (NHVTC) offer over 50 programs designed to reflect the employment needs of the state. In 1986, the NHTI/NHVTC system graduated 501 men and 474 women, with 814 graduates going directly to work and 82 graduates planning to continue their collegiate education rather than entering the job market directly. Of the employed graduates, 84% were working within the state and 95% were employed in a job directly related to their college major. Nursing-related programs provided the largest single group of graduates--168 women and men received an Associate in Science Degree in Nursing and another 84 graduates received diplomas in Practical Nursing. Technical and Industrial Program graduates had higher average salaries ($16,555) than Business Program graduates ($15,182) or Health Program graduates ($16,513). Many positions were obtained as a result of contacts between potential employers and students arranged and fostered by the lifetime placement service provided at each institution. In addition to overall findings, the placement report includes data by program and college, annual salary data for graduates employed full-time, and a list of employers who hired 1986 graduates. (EJV)

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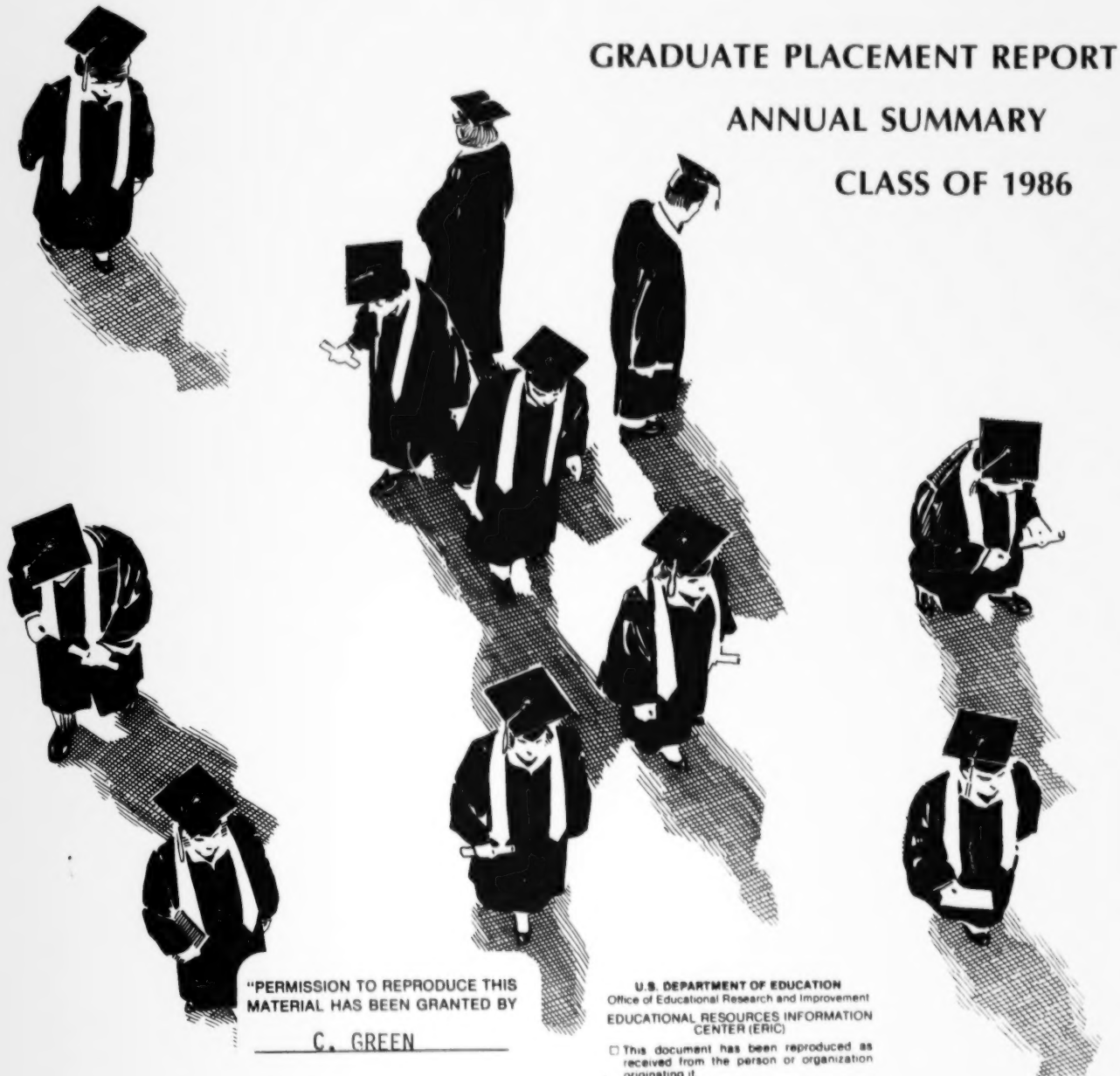
DEPARTMENT OF POSTSECONDARY VOCATIONAL-TECHNICAL EDUCATION



GRADUATE PLACEMENT REPORT

ANNUAL SUMMARY

CLASS OF 1986

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NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
AND
NEW HAMPSHIRE TECHNICAL INSTITUTE

SYSTEM MISSION STATEMENT

The New Hampshire Department of Postsecondary Vocational-Technical Education is an agency of State government established to serve and contribute to the welfare of New Hampshire and its people. As distinct from the broader responsibilities of Community/Junior Colleges and the State University System, this Department is responsible for, and dedicated to, excellence in preparation of youth and adults for productive employment as technicians and skilled workers for New Hampshire employers. It achieves its purposes by holding the Institute and Colleges accountable for responsiveness to New Hampshire employers and to all serious students seeking open access to affordable, relevant preparation for the world of work.

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NOTICE OF NONDISCRIMINATION

It is the policy of the New Hampshire Department of Postsecondary Vocational-Technical Education not to discriminate in its educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of all Handicapped Children's Act of 1975.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title IX Coordinator, Office of the Commissioner of Education, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-3196)
Ethnic or Language Discrimination, Title VI Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2632)
Handicapped Discrimination, Section 504 Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2299)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Education, Region 1, 140 Federal Street, Boston, MA 02110.

THE CLASS OF 1986

The Department of Postsecondary Vocational-Technical Education is pleased to present this summary report of the successes the graduates of the Class of 1986 experienced this year.

The Postsecondary System is a primary supplier of highly skilled personnel for New Hampshire business & industry. This years' Class was comprised of 501 men and 474 women. 814 graduates went directly to work, 84% within the state and 95% in a job directly related to their college major. 82 of the graduates (8%) planned to continue their collegiate education rather than enter the job market directly.

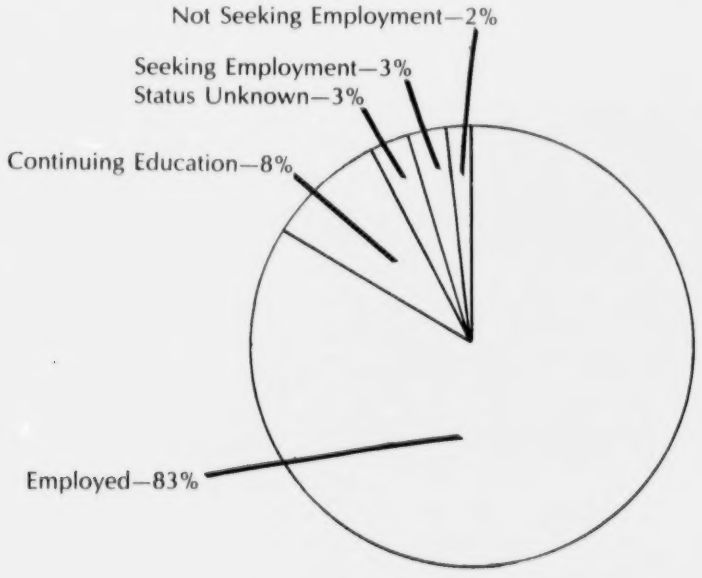
The Technical Institute/Vocational-Technical College system offers over 50 programs designed to reflect the employment needs of the State. These programs can be grouped into three major categories: Business Programs, Health Programs, Technical & Industrial Programs. Nursing related programs comprised the largest single group of graduates—168 women and men received their Associate in Science Degrees in Nursing with another 84 individuals receiving diplomas in Practical Nursing.

Many positions were obtained as a result of contacts between potential employers and students arranged and fostered by the lifetime placement service provided at each institution. Other placements resulted from continuation of former or current work-related associations.

JOB PLACEMENT OUR MOST IMPORTANT PRODUCT

NEW HAMPSHIRE POSTSECONDARY VOCATIONAL-TECHNICAL EDUCATIONAL SYSTEM
Status of June 1986 Graduates as of November 1, 1986

INSTITUTION	Number of Graduates	Employed	Continuing Education	Seeking Employment	Not Seeking Employment	Status Unknown
NHTI Concord	310	258	42	6	2	2
NHVTC Berlin	91	74	13	2	1	1
NHVTC Claremont	83	67	0	10	2	4
NHVTC Laconia	73	56	5	6	1	5
NHVTC Manchester	184	170	6	0	4	4
NHVTC Nashua	93	75	11	0	3	4
NHVTC Stratham	141	114	5	10	2	10
TOTAL	975	814	82	34	15	30
PERCENT	100%	83%	8%	3%	2%	3%



NEW HAMPSHIRE TECHNICAL INSTITUTE—CONCORD

The New Hampshire Technical Institute at Concord graduated 310 students, 40% male, 60% female. Of these 310, 83% accepted employment and 14% were continuing their collegiate education. Of those employed, 98% were working in an occupation directly related to their institute program, 85% were employed in New Hampshire and 87% could commute to their new job from their home town.

STATUS	AC	AET	BA	BK	CIS	DA	DH	EET	EMC	GAS	HS	MET	MH	ADN	RT	TOTAL
Number Graduated	7	25	25	1	28	15	22	36	13	5	2	19	21	77	14	310
Number Employed	6	17	20	1	23	14	21	23	13	3	2	11	15	75	14	258
Continuing Education		8	4		3	1		12		1		8	5			42
Seeking Employment			1		2					1			1	1		6
Not Seeking Employment							1							1		2
Status Unknown	1							1								2

AC—Alcohol Counseling
AET—Architectural Engineering Tech.
BA—Business Administration
BK—Banking
CIS—Computer Information Systems
DA—Dental Assisting
DH—Dental Hygiene
EET—Elect. Engineering Tech.
EMC—Emergency Medical Care
GAS—General Assoc. in Science
HS—Health Science
MET—Mechanical Engineering Tech.
MH—Mental Health
ADN—Associate Degree Nursing
RT—Radiologic Technology (X-Ray)

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—BERLIN

The New Hampshire Vocational-Technical College at Berlin graduated 91 students, 42% male, 58% female. Of these 91, 81% accepted employment and 14% were continuing their collegiate education. Of those employed, 99% were working in an occupation directly related to their college program, 79% were employed in New Hampshire and 75% could commute from their home town to their new job.

STATUS	ACC	AS	CA	IEO	MTP	D	MDM	NRM	ADN	PN	SS	TOTAL
Number Graduated	10	3	11	3	7	5	7	8	21	13	3	91
Number Employed	7	3	10	3	7	4	7	7	19	4	3	74
Continuing Education						1		1	2	9		13
Seeking Employment	2											2
Not Seeking Employment			1									1
Status Unknown	1											1

ACC—Accounting
AS—Auto Service
CA—Culinary Arts
IEO—Industrial Electronics
MTP—Machine Tool Processes
D—Drafting
MDM—Mid Management
NRM—Natural Resources Mngmnt.
ADN—Nursing
PN—Practical Nursing
SS—Secretarial Science

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—CLAREMONT

The New Hampshire Vocational-Technical College at Claremont graduated 83 students, 33% male, 67% female. Of these 83, 81% accepted employment. Of those employed, 94% were working in an occupation directly related to their college program, 79% were employed in New Hampshire and 89% could commute from their home town to their new job.

STATUS	D	MA	MLT	MRT	ADN	OTA	PN	PTA	RT	ITT	CEE	IEO	TOTAL
Number Graduated	6	9	6	3	17	6	7	10	4	5	9	1	83
Number Employed	4	8	4	2	16	5	6	7	3	5	6	1	67
Continuing Education													0
Seeking Employment	2		1	1	1	1	1	1			2		10
Not Seeking Employment			1							1			2
Status Unknown			1					2			1		4

D—Drafting
MA—Medical Assistant
MLT—Medical Laboratory Technician
MRT—Medical Records Technician
ADN—Nursing
OTA—Occupational Therapy Asst.
PN—Practical Nursing
PTA—Physical Therapy Ast.
RT—Respiratory Therapy
ITT—Interpreter-Tutor
CEE—Computer Electronics/Elect.
IEO—Industrial Electronics

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—LACONIA

The New Hampshire Vocational-Technical College at Laconia graduated 73 students, 78% male, 22% female. Of these 73, 77% accepted employment and 7% were continuing their collegiate education. Of those employed, 89% were working in an occupation directly related to their college program, 80% were employed in New Hampshire and 89% could commute from their home town to their new job.

	EC	ET	FP	GA	ID	IEY	ICE	SS	GAAS	TOTAL
Number Graduated	15	5	6	25	4	6	8	3	1	73
Number Employed	13	1	4	18	3	5	8	3	1	56
Continuing Education	1	1	1	1		1				5
Seeking Employment				5	1					6
Not Seeking Employment	1									1
Status Unknown		3	1	1						5

EC—Electrical Construction
ET—Electronic Technology
FP—Fire Protection
GA—Graphic Arts
ID—Industrial Drafting
IEY—Industrial Electricity
ICE—Internal Combustion Engine
SS—Secretarial Science
GAAS—Gen. Assoc. of Applied Science

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE — MANCHESTER

The New Hampshire Vocational-Technical College at Manchester graduated 184 students, 67%male, 33% female. Of these 184, 92% accepted employment and 3% were continuing their college education. Of those employed, 98% were working in an occupation directly related to their college program, 94% were employed in New Hampshire and 97% could commute from their home town to their new job.

STATUS	AS	BC	CDI	D	HVAC	IEO	IEY	MTP	ADN	PN	TOA	W	TOTAL
Number Graduated	15	29	13	13	21	11	17	5	24	26	1	9	184
Number Employed	15	27	12	12	21	10	13	5	24	22	1	8	170
Continuing Education				1			3			1		1	6
Seeking Employment										0			
Not Seeking Employment			1				1		2				4
Unknown		2				1			1				4

AS—Auto Service
BC—Building Construction
CDI—Commercial Design & Illustration
D—Drafting
HVAC—Heat., Vent., & Air Cond.
IEO—Ind. Electronics
IEY—Ind. Electricity
MTP—Mach. Tool Processes
ADN—Nursing
PN—Practical Nursing
TOA—Tech. Office Asst.
W—Welding

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—NASHUA

The New Hampshire Vocational-Technical College at Nashua graduated 93 students, 74% male, 26% female. Of these 93, 81% accepted employment and 12% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their college program, 86% were employed in New Hampshire and all could commute from their home town to their new job.

STATUS	AB	ACC	ASM	AS	AUT	BM	CET	D	MTT	TOTAL
Number Graduated	5	6	8	5	8	22	14	16	9	93
Number Employed	4	5	8	4	7	17	13	12	5	75
Continuing Education		1			1	5	1	1	2	11
Seeking Employment										0
Not Seeking Employment	1			1					1	3
Unknown								3	1	4

AB—Auto Body
ACC—Accounting
ASM—Admin. Secretarial Mangmt.
AS—Automotive Services
AUT—Auto. Truck Diesel
BM—Business Management
CET—Computer & Elect. Tech.
D—Drafting
MTT—Machine Tool Technology

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—STRATHAM

The New Hampshire Vocational-Technical College at Stratham graduated 141 students, 45% male, 54% female. Of these 141, 81% accepted employment and 4% were continuing their collegiate education. Of those employed, 85% were working in an occupation directly related to their college program, 75% were employed in New Hampshire and 97% could commute from their home town to their new job.

STATUS	AS	D	IEO	MTP	ADN	PN	ST	W	TOTAL
Number Graduated	11	9	21	17	29	38	11	5	141
Number Employed	11	7	18	16	28	24	7	3	114
Continuing Education			2	1			1	1	5
Seeking Employment		2	1			6		1	10
Not Seeking Employment					1	1			2
Unknown						7	3		10

AS—Auto Service
D—Drafting
IEO—Ind. Electronics
MTP—Machine Tool Processes
ADN—Nursing
PN—Practical Nursing
ST—Surgical Technician
W—Welding

AN EDUCATION WITH DIRECTION

FIELD OF EMPLOYMENT STATUS OF TECHNICAL INSTITUTE AND VOCATIONAL-TECHNICAL COLLEGE GRADUATES EMPLOYED FULL-TIME

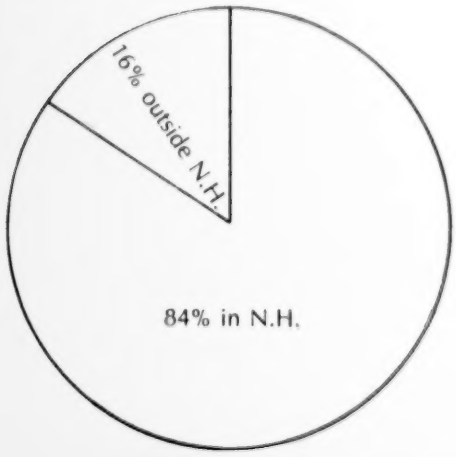
INSTITUTE COLLEGE	NUMBER EMPLOYED	PERCENT EMPLOYED IN MAJOR FIELD	PERCENT EMPLOYED IN RELATED FIELD	PERCENT EMPLOYED IN DIFFERENT FIELD
CONCORD	258	95	3	2
BERLIN	74	98	1	1
CLAREMONT	67	92	2	6
LACONIA	56	80	9	11
MANCHESTER	170	96	1	3
NASHUA	75	97	0	3
STRATHAM	114	78	7	15
TOTAL	814	92%	3%	5%

The fact that 95% of the employed graduates of the Vocational-Technical Colleges and the Technical Institute entered a field directly related to the field for which they prepared graphically illustrates the value of the SYSTEM to the student, business and industry, and the State of New Hampshire.
MAJOR FIELD (89.9%)

A COMMITTMENT TO NEW HAMPSHIRE

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers and technicians as valuable resources to improve and bolster the State's economy. Since the Institute/College SYSTEM has been established, evidence has shown that this has occurred. This year 84% of the graduates employed are at work within the State of New Hampshire. The 16% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire. Most of the employed graduates commute to their new jobs from the home in which they resided prior to entering the College/Institute. This percentage ranged from 75% to 100%.

COMMUTE TO WORK FROM HOME



WORKING IN NEW HAMPSHIRE

AN INVESTMENT THAT PAYS OFF

ANNUAL SALARY DATA FOR GRADUATES EMPLOYED FULL-TIME BASED UPON REPORTED SALARIES

BUSINESS PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Accounting	11	$22,000	$13,290	$ 9,600
Admin. Secretarial Management	7	16,600	14,738	12,305
Business Administration	19	30,000	16,394	10,000
Business Management	13	24,000	13,854	10,400
Computer Information Systems	21	26,000	17,023	11,200
Mid-Management	4	15,000	12,105	10,000
Secretarial	3	14,500	11,500	10,000
Technical Office Assistant	1	18,000		
Average of Reported Salaries	79		$15,182	

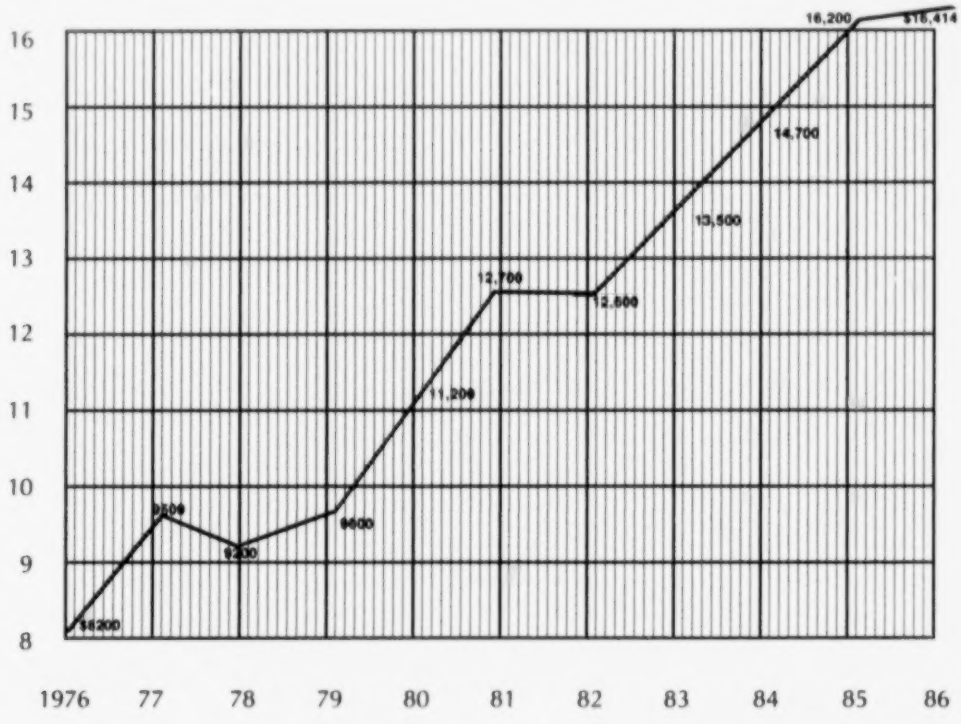
TECHNICIAL AND INDUSTRIAL PROGRAMS

Architectural Engineering Technology	16	$19,500	$16,119	$12,500
Automotive Services	29	25,360	16,256	9,000
Auto Body	4	16,900	15,475	14,000
Building Construction	21	26,000	17,820	15,000
Commercial Design & Illustration	8	21,000	14,940	12,000
Computer Electronics Technology	17	22,800	16,268	12,000
Culinary Arts	7	16,000	11,471	8,000
Drafting	33	23,000	16,353	11,000
Electrical Construction	12	25,000	15,807	12,000
Electronic Engineering Technology	21	24,000	17,794	9,000
Fire Protection	4	21,000	16,070	12,480
Graphic Arts	13	20,000	13,466	10,000
Heating, Ventilation & Air Cond.	12	21,000	17,380	13,000
Industrial Electricity	11	24,000	17,091	13,000
Industrial Electronics	24	35,000	18,540	13,500
Internal Combustion Engines	7	18,000	16,324	13,500
Machine Tool Processes	30	26,400	16,585	10,400
Mechanical Engineering Technology	11	22,000	18,500	16,000
Natural Resources Management	4	19,500	15,635	11,440
Truck Diesel	6	29,640	17,587	9,600
Welding	11	22,000	15,806	12,480
Average of Reported Salaries	301		$16,555	

HEALTH PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Alcohol Counseling	6	$19,000	$15,750	$12,000
Dental Assistant	14	15,000	13,290	10,000
Dental Hygiene	19	27,040	21,410	17,238
Emergency Health Care	13	30,000	18,657	14,560
Interpretor/Tutor	5	9,360	8,637	7,280
Medical Assistant	6	15,600	12,182	10,400
Medical Lab Technician	4	18,000	15,953	14,810
Medical Records Technician	2	15,000	14,312	13,624
Mental Health/Human Services	17	16,500	13,318	10,500
Nursing (ADN)	133	27,560	17,945	9,000
Occupational Therapy Assistant	5	14,560	11,300	7,500
Practical Nursing	35	17,000	14,334	11,000
Physical Therapy Assistant	7	14,000	12,798	10,400
Respiratory Therapist	3	18,106	17,025	15,600
Radiologic Technology (X-Ray)	13	18,500	16,314	14,581
Surgical Technology	5	18,000	15,320	12,792
Average of Reported Salaries	287		16,513	
General Associate Degree	4	34,000	23,159	15,500
Average of all Reported Salaries from All Majors	671		16,414	

Average salaries for the last 10 years



EMPLOYERS WHO HIRED 1986 GRADUATES

A & B LUMBER COMPANY	ROUTE 106, SHEEP DAVIS ROAD	CONCORD	NH	03301
A & D REFRIGERATION	432 A HALL STREET	MANCHESTER	NH	03104
A. DOHERTY ELECTRIC	35 ALLEN ROAD	WEST BARNSTABLE	MA	02668
AAVID ENGINEERING	67 PRIMROSE DRIVE	LACONIA	NH	03246
ABLE APPRAISAL SERVICES	8 AUBURN STREET	NASHUA	NH	03060
ABRASIVES AND TOOLS OF N. H.	SHEEP DAVIS ROAD, ROUTE 106	CONCORD	NH	03301
ADAMS RUSSEL COMPANY	HAVERHILL ROAD, ROUTE 110	AMESBURY	MA	01913
ALBEE, CHARLES	1-C PEMBROKE STREET, BOX 134	SUNCOOK	NH	03275
ALCOHOL CRISIS INTERVENTION SITE	18 LOW AVENUE	CONCORD	NH	03301
ALICE PECK DAY MEMORIAL HOSPITAL	125 MASCOMA STREET	LEBANON	NH	03766
ALLEGRO'S SUPERMARKET	310 WILSON STREET	MANCHESTER	NH	03101
ALLIED ELECTRONICS & ENGINEERING	STONY BROOK ROAD	LEBANON	NH	03766
ALTERNATIVE COMMUNICATION SYSTEMS	JEREMY STREET	NASHUA	NH	03060
ALVAREZ, MARIO, M.D.	156 BROAD STREET	CLAREMONT	NH	03743
AMERICAN AMBULANCE SERVICE	P.O. BOX 7077	LOUDON	NH	03301
AMES ASSOCIATES	1 BAY POINT	MEREDITH	NH	03253
AMES DEPARTMENT STORE	TOWN LINE PLAZA	TILTON	NH	03276
AMES DEPARTMENT STORES	HOOD PLAZA	DERRY	NH	03038
AMOSKEAG AMBULANCE SERVICE	623 MAST ROAD	BEDFORD	NH	03102
ANCTEL, DR. LAURENT R.	450 VALLEY STREET	MANCHESTER	NH	03103
ANDROSCOGGIN VALLEY HOSPITAL	PAGE HILL ROAD	BERLIN	NH	03570
ANNA JAQUES HOSPITAL	25 HIGHLAND AVENUE	NEWBURYPORT	MA	01950
APOLLO	P.O. BOX 2090	EXETER	NH	03833
AROOSTOCK MEDICAL CENTER	151 ACADEMY STREET	PRESQUE ISLE	ME	04769
ASA SANEL	MANCHESTER STREET	CONCORD	NH	03301
AT&T BELL LABS	1600 OSGOOD STREET	NORTH ANDOVER	MA	01845
ATEK SYSTEMS INC.	RICHARDSON ROAD	MILFORD	NH	03055
AUTO MEDIC	ROUTE 3	MEREDITH	NH	03253
AVIZA, DR. JONAS	410 SOUTH MAIN STREET	CONCORD	NH	03301
BACON BROTHERS	MAIN STREET	MIDDLETOWN	CT	06457
BANK OF NEW HAMPSHIRE	SOUTH WILLOW STREET	MANCHESTER	NH	03101
BANKEAST SAVINGS & TRUST	ROUTE 28	SALEM	NH	03079
BARRON'S CENTER	BRIGHTON AVENUE	PORTLAND	ME	04102
BARTLETT, RICHARD D. LLS	9 WINTHROP STREET	CONCORD	NH	03301
BASS SHOE	AMHERST STREET	NASHUA	NH	03063
BAXTER TARENOL AUTO SYRINGE DIVISION	28 BYPASS LONDONDERRY TPK.	HOOKSETT	NH	03106
BEAUDET BROS.	293 ELM STREET	MANCHESTER	NH	03101
BEAVER BUILDERS	532 NORTH STATE STREET	CONCORD	NH	03301
BEECH HILL HOSPITAL	NEW HARRISVILLE ROAD	DUBLIN	NH	03444
BELLEFRAM	PULPIT ROCK ROAD	PELHAM	NH	03076
BENCHMARK INDUSTRIES	540 COMMERCIAL STREET	MANCHESTER	NH	03101
BERGEN COUNTY HIGHWAY DEPARTMENT	LANDON STREET	HACKENSACK	NJ	07601
BERRYMAN, RICHARD A. DMD	20½ SOUTH STATE STREET	CONCORD	NH	03301
BETH ISRAEL HOSPITAL	330 BROOKLINE AVENUE	BOSTON	MA	02215
BEVERLY HOSPITAL	HERRICK AND HEATHER STREET	BEVERLY	MA	01915
BILL YOUNG GENERAL CARPENTRY	138 BROADWAY STREET	DOVER	NH	03820
BILLERICA POLICE DEPARTMENT	ROUTE 3	BILLERICA	MA	01821
BLACHMENT METAL TRUST		JACKSON	NH	03846
BLACKSTONE'S (MARGATE)	ROUTE 11	LACONIA	NH	03246
BLAIS WHOLESALE		BERLIN	NH	03570
BOB'S TEXACO	321 KELLY STREET	MANCHESTER	NH	03102
BOLDUC, DR. RAYMOND N.	314 CHESTER ROAD	AUBURN	NH	03032
BOSTON EDISON	ROCKEY HILL ROAD	PLYMOUTH	MA	
BOUCHER'S AUTOMOTIVE	ROUTE 133	ROWLEY	MA	01969
BOURQUE HEATING	30 OHIO STREET	MANCHESTER	NH	03104
BOW INDUSTRIES	ROUTE 3	BOW	NH	03301
BOWEN, RAYMOND J. DMD	DOLLYROAD	CONTOOCOOK	NH	03229
BOYATZI AT	1800 MAIN STREET	HOLDEN	MA	01520
BRAGDON, DR. BRUCE	21 MADBURY ROAD	DURHAM	NH	03824
BRATTLEBORO JUNIOR HIGH SCHOOL	FAIRGROUND ROAD	BRATTLEBORO	VT	05301
BRATTLEBORO MEMORIAL HOSPITAL	BELMONT AVENUE	BRATTLEBORO	VT	05301
BRAZONICS	HAVERHILL ROAD	AMESBURY	MA	01913
BRIGHAM & WOMEN'S HOSPITAL	SHATTUCK STREET	BOSTON	MA	02115
BRISTON MANOR	RIDGEWOOD ROAD	BEDFORD	NH	03102
BROOKS AUTOMATION	1 EXECUTIVE PARK DRIVE	NORTH BILLERICA	MA	01862
BROOKSIDE HOSPITAL	11 NORTHWEST BOULEVARD	NASHUA	NH	03063
BROOKSTONE COMPANY	ROUTE 202	PETERBOROUGH	NH	03458
BROWN, DR. ROBERT M.	102 PLEASANT STREET	CONCORD	NH	03301

BTR VALVE GROUP	1 EXECUTIVE PARK DRIVE	CONCORD	NH	03301
BUDGET PRINTING	20 GREYSTONE PLAZA	NASHUA	NH	03060
BUDGET PRINTING CENTER	130 WASHINGTON STREET	HAVERHILL	MA	
BURDETT, DR. RODNEY	199 LOUDON ROAD	CONCORD	NH	03301
BURLEIGH, DR. LARRY	10 MADISON AVENUE	HOOKSETT	NH	03106
BUSBEY, DR. GENE	8 SOUTH MAIN STREET	PENACOOK	NH	03301
C. G. HOLDEN & COMPANY	KNOX ROAD	BOW	NH	03301
C. T. MALE INC.		LITTLETON	NH	03561
CAPITAL OFFSET COMPANY INC.	181 NORTH MAIN STREET	CONCORD	NH	03301
CARDIOLOGY ASSOC.	113 MAMMOTH ROAD	MANCHESTER	NH	03105
CARLUCCI MECHANICAL CONTRACTOR	26 TURNPIKE STREET	PEMBROKE	NH	03301
CARON BUILDING CENTER	39 UNION STREET	BERLIN	NH	03570
CARRIER AMBULANCE SERVICE	40 PERRY STREET	LOWELL	MA	01852
CAT AND FIDDLE	118 MANCHESTER STREET	CONCORD	NH	03301
CATHOLIC MEDICAL CENTER	100 MCGREGOR STREET	MANCHESTER	NH	03101
CEDARCREST	ALDRICH ROAD	WESTMORELAND	NH	03467
CENTER OF HOPE		CONWAY	NH	03818
CENTRAL VERMONT HOSPITAL	BOX 547	BARRE	VT	05641
CENTRAL VERMONT HOSPITAL	AIRPORT ROAD	BERLIN	VT	05641
CENTRAL-AIRE COMPANY	GARVINS FALL ROAD	BOW	NH	03301
CENTRONICS DATA COMPUTER CORP	WALL STREET	HUDSON	NH	03051
CHAPPEL TRACTOR SALES	ROUTE 13 SOUTH	MILFORD	NH	03055
CHENEY CONCRETE CONSTRUCTION	87 HIGHLAND ROAD	MANFIELD	CT	06033
CHESHIRE HOSPITAL	COURT STREET	KEENE	NH	03431
CHOATE HOSPITAL	WARREN AVENUE	WOBURN	MA	01801
CHRISTIAN MUTUAL LIFE INSURANCE CO.	LOUDON ROAD	CONCORD	NH	03301
CHRISTMAS ISLAND INN	WEIRS BOULEVARD	LACONIA	NH	03246
CHURCHSIDE MARKET	50 WEST HOLLIS STREET	NASHUA	NH	03060
CITGO QUICK MART	AMHERST STREET	NASHUA	NH	03063
CLIFFORD-NICOL INC.	44 MAIN STREET	PLYMOUTH	NH	03264
COMMUNITY SERVICES COUNCIL	LOW AVENUE	CONCORD	NH	03301
COMPUTERVISION	CROSBY DRIVE	BURLINGTON	MA	01803
COMPUTERVISION CORP.	645 HARVEY ROAD	MANCHESTER	NH	03103
CONCORD FIRE DEPARTMENT	WARREN STREET	CONCORD	NH	03301
CONCORD HOSPITAL	250 PLEASANT STREET	CONCORD	NH	03301
CONCORD LITHO COMPANY	92 OLD TURNPIKE ROAD	CONCORD	NH	03301
CONCORD LUMBER	COMMERCIAL STREET	CONCORD	NH	03301
CONCORD MAZDA	ROUTE 3A, BOW JCT.	CONCORD	NH	03301
CONSOLIDATED ELECTRIC	720 E. INDUSTRIAL PARK DRIVE	MANCHESTER	NH	03103
CONSTRUCTION SERVICE INC.	PORTSMOUTH STREET	CONCORD	NH	03301
CONSULTANTS & DESIGNERS	ROUTE 125, PLAISTOW ROAD	PLAISTOW	NH	03865
CONTEL OF NEW HAMPSHIRE	85 SHEEP DAVIS ROAD	CONCORD	NH	03301
CORZILIUS, MATUSZEWSKI, KRAUSE ARCH.	1001 ELM STREET	MANCHESTER	NH	03101
COTTAGE HOSPITAL	SWIFT WATER ROAD	WOODSVILLE	NH	03785
COUNTRY SQUIRE REAL ESTATE		NORTH CONWAY	NH	03860
COUNTRY VILLAGE HEALTH CARE CENTER	NORTH MAIN STREET	LANCASTER	NH	03584
CREONICS INCORPORATED	85 MECHANIC STREET	LEBANON	NH	03766
CROSS COUNTRY INTERSTATE, INC.	WEST STREET, BOX 819	ASHLAND	NH	03217
CUMBERLAND HOSPITAL		NORTH BRIDGETON	ME	04057
D. E. SMITH CONSTRUCTION		KITTERY	ME	04106
D'ALESSIO, MICHAEL A.	38 ASHUELOT STREET	KEENE	NH	03431
DARTMOUTH COLLEGE		HANOVER	NH	03756
DATA GENERAL	LAFAYETTE ROAD	PORTSMOUTH	NH	03801
DAVIDSON TRAVEL	MILLYARD MALL	NASHUA	NH	03060
DERRY FIRE DEPARTMENT	131 E. BROADWAY	DERRY	NH	03038
DERRY VISITING NURSES	11 WALL STREET	DERRY	NH	03038
DESIGN TECHNOLOGY	55 CONSTITUTION DRIVE	BEDFORD	NH	03102
DEVANEY, DR. THOMAS	4 CENTER COURT	LYNNFIELD	MA	01940
DIACOM CORPORATION	11 CALDWELL ROAD	AMHERST	NH	03031
DIAMOND INTERNATIONAL		LANCASTER	NH	03584
DICK MAILHOT HEATING	26 QUEEN CITY AVENUE	MANCHESTER	NH	03104
DIGGINS & ROSE INC.	3 SAGAMORE PARK ROAD	HUDSON	NH	03051
DIGITAL ELECTRONIC CORPORATION	100 SPIT BROOK ROAD	NASHUA	NH	03060
DIGITAL EQUIPMENT CORPORATION	486 AMHERST STREET	NASHUA	NH	03063
DIGITAL EQUIPMENT CORPORATION	CONTINENTAL BOULEVARD	MERRIMACK	NH	03054
DINSMORE COMMUNICATION	600 STATE STREET	PORTSMOUTH	NH	03801
DIVISION OF INFORMATION SERVICES	HAZEN DRIVE	CONCORD	NH	03301
DOVER HOUSE HEALTH CARE	PLAZA DRIVE	DOVER	NH	03820
DOWLING REFRIGERATION	152 PORTSMOUTH AVENUE	STRATHAM	NH	03885

DRISCOLL CPA FIRM	63 MAIN STREET	BERLIN	NH	03570
DUNNELL ELECTRIC	CLINTON DRIVE	HOLLIS	NH	03049
DYNAMIC SOUND	P.O. BOX 840	EXETER	NH	03833
EAGLE PRECISION METALS CORP.	82 PORTLAND STREET	FRYEBURG	ME	04037
EARTH INC.		NEW HAMPTON	NH	03256
EAST TECH		N. ANDOVER	MA	01845
EASTER SEAL SOCIETY	555 AUBURN STREET	MANCHESTER	NH	03101
EASTERN RAINBOW	DERRY INDUSTRIAL PARK	DERRY	NH	03038
EDGEWOOD MANOR	928 SOUTH STREET	PORTSMOUTH	NH	03801
ELEKTRISOLA, INC.	ROUTE 5, BOX 17C	BOSCAWEN	NH	03303
ELISHA'S RESTAURANT	NASHUA STREET	MILFORD	NH	03055
ELLIOT HOSPITAL	955 AUBURN STREET	MANCHESTER	NH	03103
ELLIS HOSPITAL	1101 NORTH STREET	SCHENECTADY	NY	12308
ELWYN PARK EXXON	1533 LAFAYETTE ROAD	PORTSMOUTH	NH	03801
ENCODE TECHNOLOGY INC.	12 COTTON ROAD	NASHUA	NH	03063
ENERGY ELECTRIC INC.	ROUTE 101	GREENLAND	NH	03840
EPOCH HOMES CORP.	ROUTE 106	PEMBROKE	NH	03301
EPPING, TOWN OF		EPPING	NH	03042
EPSOM MANOR	RFD -1	EPSOM	NH	03234
EXETER HEALTH CARE	131 COURT STREET	EXETER	NH	03833
EXETER HOSPITAL	10 BUZZELL AVENUE	EXETER	NH	03833
EXETER SUBARU	EPPING ROAD	EXETER	NH	03833
FAIRCHILD CAMERA AND INSTR. CORP.	555 WESTERN AVENUE	SOUTH PORTLAND	ME	04106
FALK & WHITE	PELHAM AVENUE	METHUEN	MA	01844
FALLON CLINIC	650 PLANTATION STREET	WORCESTER	MA	01605
FARNUM CENTER	235 HANOVER STREET	MANCHESTER	NH	03101
FARWELL'S MOBIL	SCHOOL STREET EXT.	BERWICK	ME	03908
FAY'S BOAT YARD	VARNEY POINT ROAD	GILFORD	NH	03246
FERGUSON BUILDERS		PORTSMOUTH	NH	03801
FIRE SECURITY SERVICES	P.O. BOX 570	WEST LEBANON	NH	03784
FIRST NH - WHITE MOUNTAIN BANK	P.O. BOX 6	BERLIN	NH	03570
FLEET MAINTENANCE	177 HAYWARD STREET	MANCHESTER	NH	03104
FLYNN SHEET METAL	WINTHROP STREET	CONCORD	MA	01742
FOREIGN AUTOWORKS	ROUTE 1	KITTERY	ME	03904
FOSS MANUFACTURING CO.	FOSS LANE	HAMPTON	NH	03842
FRANKLIN MEMORIAL HOSPITAL	WILSON ROAD	FARMINGTON	ME	04938
FRANKLIN REGIONAL HOSPITAL	AIKEN AVENUE	FRANKLIN	NH	03235
FRISBIE MEMORIAL HOSPITAL	WHITEHALL ROAD	ROCHESTER	NH	03867
G. S. PRECISION	W. BRATTLEBORO INDUSTRIAL PK.	BRATTLEBORO	VT	05302
G/UNDERWOOD	25 VAUGHN MALL	PORTSMOUTH	NH	03801
GAUTHIER CONSTRUCTION	4 EAST PEARL STREET	NASHUA	NH	03060
GENERAL DIAGNOSTICS	AMHERST STREET	NASHUA	NH	03060
GENERAL DIAGNOSTICS, INC.	4 TOWNSEND WEST UNIT 11	NASHUA	NH	03061
GENERAL ELECTRIC	HOOKSETT INDUSTRIAL PARK	HOOKSETT	NH	03106
GERBER DENTAL CENTER	1245 ELM STREET	MANCHESTER	NH	03103
GERONIMO ELECTRIC	ROUTE 106	BELMONT	NH	03220
GIGUERE ELECTRIC	25 PROSPECT STREET	LACONIA	NH	03246
GILFORD FIRE DEPARTMENT	CHERRY VALLEY ROAD	GILFORD	NH	03246
GILFORD GETTY SERVICE STATION	ROUTE 11	GILFORD	NH	03246
GIOTOPOULOS, DR. CHRISTOS	9 RIVERWAY PLACE	BEDFORD	NH	03102
GLADSTONE FORD	ROUTE 102	LONDONDERRY	NH	03045
GLEN CONDOMINIUM		GLEN	NH	03838
GLEN PRESS		LINCOLN	NH	03251
GOODALL, H. D. HOSPITAL	25 JUNE STREET	SANFORD	ME	04073
GOODWIN'S OF EXETER (NURSING HOME)	HAMPTON ROAD	EXETER	NH	03833
GOULD, INC.	374 MERRIMAC DIV.	NEWBURYPORT	MA	01950
GRAFTON COUNTY NURSING HOME		WOODSVILLE	NH	03785
GRANITE STATE OFFICE SYSTEMS	550 ELM STREET	MANCHESTER	NH	03104
GRAPPONE FORD	ROUTE 3A	CONCORD	NH	03301
GREATER MANCHESTER MENTAL HEALTH SER.	401 CYPRESS STREET	MANCHESTER	NH	03103
GREEN MOUNTAIN PHYSICAL THERAPY	103 SOUTH MAIN STREET	W. LEBANON	NH	03784
GREENERD PRESS & MACHINE CO., INC.	41 CROWN STREEET	NASHUA	NH	03060
GRUETTE, DAVID A.	TR 4 BOX 67	NORTHWOOD	NH	03261
GTE SYLVANIA	9 ESTES STREET	IPSWICH	MA	01938

H. K. GRAPHICS INC	82 SPRING STREET	EVERETT	MA	02149
HALE MUNICIPAL HOSPITAL	LINCOLN AVENUE	HAVERHILL	MA	01830
HALLISY CHEVROLET	ROGERS STREET	LOWELL	MA	01852
HAMMAR HARDWARE	175 AMHERST STREET	NASHUA	NH	03060
HAMPSHIRE CONTROLS	1 GROVE STREET	DOVER	NH	03820
HAMPSHIRE MFG. COMPANY	FACTORY STREET	NASHUA	NH	03060
HAMPSTEAD HOSPITAL	EAST ROAD	HAMPSTEAD	NH	03841
HANOVER HILL HEALTH CARE	700 HANOVER STREET	MANCHESTER	NH	03104
HANOVER TERRACE NURSING HOME	LYME ROAD	HANOVER	NH	03755
HARRIS CORPORATION	SIMON STREET	NASHUA	NH	03060
HARRIS GRAPHICS CORP.	121 BROADWAY	DOVER	NH	03820
HARTFORD HOSPITAL	80 SEYMOUR STREET	HARTFORD	CT	06115
HARTFORD-EICHENAUER, INC.	1000 SUNAPEE STREET	NEWPORT	NH	03773
HARVEY CONSTRUCTION	120 HANOVER STREET	MANCHESTER	NH	03104
HARVEY, J. (OFFICE SUPPLIES)	SULLIVAN STREET	CLAREMONT	NH	03743
HARVEY, MICHAEL R.	2626 BROWN AVENUE	MANCHESTER	NH	03104
HASTECH INC.	670 N. COMMERCIAL STREET	MANCHESTER	NH	03103
HAUGHEY, PHILPOT & LAURENT PA	816 NORTH MAIN STREET	LACONIA	NH	03246
HAVILAND'S SERVICE STATION	99 GREEN STREET	BRATTLEBORO	VT	05301
HENSCHEL CORPORATION	9 HOYT DRIVE	NEWBURYPORT	MA	01950
HILLSBOROUGH COUNTY NURSING HOME	MAST ROAD, RR 2	GRASMERE	NH	03045
HILTUNEN, NEIL S.	2 JUNIPER ROAD	NORTH HAMPTON	NH	03862
HI-TECH FABRICATORS	13 COLUMBIA DRIVE	AMHERST	NH	03031
HITECH MACHINISTS	CLYSEDALE ROAD	CHELMSFORD	MA	01820
HOELL, JOHN C.	ROUTE 116	SOMERSWORTH	NH	03878
HOLDEN ENGINEERING & SURVEYING		CONCORD	NH	03301
HOLDEN HILLS RESTAURANT	122 WAY STREET	HOLDEN	MA	01520
HOMESTEAD RESTAURANT		BRISTOL	NH	03222
HONDA AUTOMOBILES LIMITED, INC.	290 AMHERST STREET	NASHUA	NH	03063
HOULE CONSTRUCTION		BURLINGTON	VT	05401
HOWER ASSOCIATES	NORTHWOOD OFFICE PARK	AMHERST	NH	03031
HTA/BCM ASSOCIATES, INC.	1 TECHNOLOGY PARK	LONDONDERRY	NH	03053
HUGGINS HOSPITAL	RFD 1, BOX 912	WOLFEBORO	NH	03894
HUNTRESS AMBULANCE		MERIDEN	CT	06450
HUSSEY PRODUCTS		TYNGSBORO	MA	01879
HUSSMANN REFRIGERATION	10 INDUSTRIAL WAY	SALEM	NH	03079
INGERSOLL RAND COMPANY IMPCO	105 BURKE STREET	NASHUA	NH	03060
INSTITUTE OF PROFESSIONAL PRACTICE	KING ROAD	CHICHESTER	NH	03301
INSTITUTE OF PROFESSIONAL PRACTICE	P.O. BOX 2168	CONCORD	NH	03301
INTERSTATE ELECTRIC SERVICES	45 BLAINE STREET	MANCHESTER	NH	03102
IPC		BRISTOL	NH	03222
J & J PRINTING	266R UNION AVENUE	LACONIA	NH	03246
J & L PRECISION OPTICAL	SULLIVAN MACHINERY COMPANY	CLAREMONT	NH	03743
J. T. BRADY ELECTRIC	38 HIGH STREET	PENACOOK	NH	03301
JEWETT CONSTRUCTION	ROUTE 107	RAYMOND	NH	03077
JOHN'S AUTO CENTER	RIVERSIDE PLAZA	KEENE	NH	03431
JOHNSON CONTROLS	44 EAST INDUSTRIAL PARK DR.	MANCHESTER	NH	03105
JRM TOOL & DIE	TRINITY DRIVE	NASHUA	NH	03060
JUPITER HOSPITAL		JUPITER	FL	33477
K R B MARINE INC		MELVIN VILLAGE	NH	03850
KALWALL CORP.	1111 CANDIA ROAD	MANCHESTER	NH	03103
KEATING ELECTRIC	COR PARK ROUTE 32	NORTH SWANZEY	NH	03431
KELTON MOTORS		WHITE RIVER JCT.	VT	05001
KEVIN MACMILLAN	KEARSARGE STREET	NORTH CONWAY	NH	03860
KEYLOC HOMES	JCT RTS. 28-3	ALLENSTOWN	NH	03104
KINCAID AUTO REPAIR & SERVICE	3 AMHERST STREET	MILFORD	NH	03055
KINGSBURY MACHINE TOOL CORPORATION	80 LAUREL STREET	KEENE	NH	03431
KINGSTON WARREN CORPORATION	ROUTE 85	NEWFIELDS	NH	03856
KMON, DR. WILLIAM S.	2 CAMPBELL STREET, BOX 404	LEBANON	NH	03766
KUSTOM VALLEY AUTO SALES & AUTO BODY	ROUTE 202	PETERBOROUGH	NH	03458
LACONIA CLINIC	724 MAIN STREET	LACONIA	NH	03246
LAKES REGION GENERAL HOSPITAL	HIGHLAND STREET	LACONIA	NH	03246
LARO, STAN (BUILDER)	SUNNY SIDE CIRCLE	CHARLESTOWN	NH	03603
LAWRENCE GENERAL HOSPITAL	1 GENERAL STREET	LAWRENCE	MA	01841
LEAHY CLINIC MEDICAL CENTER	41 CALL ROAD	BURLINGTON	MA	01803
LEBANON WASTEWATER TREATMENT PLANT		LEBANON	NH	03766
LEMAY BROTHERS, INC.	1225 ELM STREET	MANCHESTER	NH	03101

LEN BECH CORPORATION		AMHERST	NH	03031
LEWIS & SAUNDERS INC	O'SHEA INDUSTRIAL PARK	LACONIA	NH	03246
LIGHTHOUSE PRESS	177E INDUSTRIAL PARK DRIVE	MANCHESTER	NH	03101
LINDNER, DR. GARY	BEDFORD COMMONS	BEDFORD	NH	03102
LITTLE, DR. AND DR. DITOLLA	MORRILL PLACE	AMESBURY	MA	01913
LITTLE HARBOR SCHOOL	CLOUGH DRIVE	PORTSMOUTH	NH	03801
LITTLETON HOSPITAL	107 COTTAGE STREET	LITTLETON	NH	03561
LIVELY REAL ESTATE COMPANY	WOOD LANE	CLINTON	CT	06413
LOBSTER TUB RESTAURANT	ROUTE 18	LITTLETON	NH	03561
LOON MOUNTAIN SKI AREA		LINCOLN	NH	03251
LOWELL GENERAL HOSPITAL	295 VARNUM AVENUE	LOWELL	MA	01852
LUMINESCENT SYSTEMS INC.	ETNA ROAD	LEBANON	NH	03766
M/A COM MICROWAVE CIRCUITS INC.	WENTWORTH DRIVE	HUDSON	NH	03051
M&M DESIGN, INC.	11 COLUMBIA DRIVE	AMHERST	NH	03031
MAC LEAN PRECISION MACHINE COMPANY	ROUTE 113	MADISON	NH	03849
MAINE ELECTRONICS		LISBON FALLS	ME	04252
MAINE MEDICAL CENTER	22 BRAMHALL STREET	PORTLAND	ME	04102
MAMMOTH NURSING HOME	1 MAMMOTH ROAD	MANCHESTER	NH	03014
MAPLE LEAF HEALTH CARE	198 PEARL STREET	MANCHESTER	NH	03104
MAPLE LEAF NURSING HOME	593 MAPLE STREET	MANCHESTER	NH	03104
MARDON INDUSTRIES		LYNDONVILLE	VT	05851
MARKEM CORPORATION	150 CONGRESS STEET	KEENE	NH	03431
MARY HITCHCOCK MEMORIAL HOSPITAL	2 MAYNARD STREET	HANOVER	NH	03755
MASSACHUSETTS GENERAL HOSPITAL	FRUIT STREET	BOSTON	MA	02114
MATARAZZO DESIGN	9 HILLS AVENUE	CONCORD	NH	03301
MAZIARZ, DR. WALTER DMD	4 WALL STREET	CONCORD	NH	03301
MC DONALD, DR. MARC D.	133 PLEASANT STREET	CONCORD	NH	03301
MC KERLEY'S HEALTH CARE CENTER	41 ELM STREET	MILFORD	NH	03055
MC KERLEY'S NURSING HOME	480 DONALD STREET	BEDFORD	NH	03102
MC PHERSON ELECTRIC	189 OLD STREET ROAD	PETERBOROUGH	NH	03458
MEDICAL ASSOCIATES OF NEWPORT	SUNAPEE STREET	NEWPORT	NH	03773
MEDICAL POOL	696 HANOVER STREET	MANCHESTER	NH	03104
MERCHANTS NISSAN	175 MANCHESTER STREET	CONCORD	NH	03301
MERCY HOSPITAL	144 STATE STREET	PORTLAND	ME	04101
MEREDITH MEDIA	5 WATER STREET	MEREDITH	NH	03253
MERRIMACK AMBULANCE RESCUE SERVICE	BOX 940	MERRIMACK	NH	03054
MERRIMACK LINCOLN MERCURY		METHUEN	MA	01844
MERRIMACK SCHOOL DISTRICT	BRENTWOOD DRIVE	MERRIMACK	NH	03054
MERRIMACK SHEET METAL, INC	119 HALL	CONCORD	NH	03301
MIDAS MUFFLER & BRAKE SHOP	FT. EDDIE ROAD	CONCORD	NH	03301
MID-STATE TRACTOR & EQUIPMENT CO. INC.	SOUTH MAIN STREET	MIDDLETOWN	CT	06457
MILLBROOKE EXXON	1 EASTMAN STREET	CONCORD	NH	03301
MILLER AUTO COMPANY	28 GATES STREET	WHITE RIVER JCT.	VT	05001
MILLER MACHINE	52 THOMPSON PARK	FRANKLIN	NH	03235
MILLS INDUSTRIES		MANCHESTER	NH	03101
MODARAI, IRAJ, M.D.	17 OLD CHESTER ROAD	SPRINGFIELD	VT	05156
MONTGOMERY WARD & COMPANY	COLISEUM AVENUE	NASHUA	NH	03063
MOORE BUSINESS FORMS	275 LOCUST STREET	DOVER	NH	03820
MOOSELAKE VIEW RESTAURANT	WATER STREET	WARREN	NH	03279
MOREAU ELECTRIC COMPANY	OAK STREET	DOVER	NH	03820
MORTON HOSPITAL		TAUNTON	MA	02780
MR BUILDER CONSTRUCTION	4 BUDWAY	NASHUA	NH	03060
MR BUILDER CONSTRUCTION	HOOKSETT PLAZA	HOOKSETT	NH	03106
MT. ASCUTNEY HOSPITAL	COUNTY ROAD	WINDSOR	VT	05089
N. H. DEPT. OF HEALTH & HUMAN SERVICES	HAZEN DRIVE	CONCORD	NH	03301
N. H. DEPT. EMPLOYMENT SECURITY	32 SOUTH MAIN STREET	CONCORD	NH	03301
N. H. DEPT. OF EDUCATION	101 PLEASANT STREET	CONCORD	NH	03301
N. H. HIGHWAY HOTEL	FT. EDDY ROAD	CONCORD	NH	03301
N. H. MANAGEMENT INFO. SYSTEMS	HAZEN DRIVE	CONCORD	NH	03301
N. H. RESTAURANT EQUIP. EXCHANGE	610 GOLD STREET	MANCHESTER	NH	03101
N. H. SAVINGS BANK	27 NORTH STATE STREET	CONCORD	NH	03301
N. H. STATE REGISTRATION	HAZEN DRIVE	CONCORD	NH	03301
N. H. STATE HOSPITAL	105 PLEASANT STREET	CONCORD	NH	03301
N. H. SWEEPSTAKES COMMISSION	FAN ROAD	CONCORD	NH	03301
N. H. VOCATIONAL-TECHNICAL COLLEGE	505 AMHERST STREET	NASHUA	NH	03063
NAIMAN PRESS		LAWRENCE	MA	01841
NANNY	10 WINTER STREET	FARMINGTON	NH	03835

NASHUA CORPORATION	44 FRANKLIN STREET	NASHUA	NH	03060
NASHUA HOME HEALTH	DERRY ROAD	HUDSON	NH	03051
NASHUA MEMORIAL HOSPITAL	8 PROSPECT STREET	NASHUA	NH	03060
NCR	BEDFORD DRIVE	BEDFORD	NH	03102
NESS, DAVID A.	664 CENTRAL AVENUE	DOVER	NH	03820
NEW ENGLAND ELECTRIC WIRE CORP.	365 MAIN STREET	LISBON	NH	03585
NEW ENGLAND FRAME		BILLERICA	MA	01821
NEW ENGLAND PROTECTION ASSOC., INC.	62 1/2 BELKNAP STREET	DOVER	NH	03820
NEW ENGLAND SOILS	INDUSTRIAL DRIVE	ATKINSON	NH	03811
NEW ENGLAND TELEPHONE COMPANY	MOUNTAIN ROAD	PLYMOUTH	NH	03264
NEW ENGLAND TELEPHONE COMPANY		NASHUA	NH	03060
NEW ENGLAND TELEPHONE COMPANY	1228 ELM STREET	MANCHESTER	NH	03101
NEW ENGLAND TELEPHONE COMPANY	100 GAY STREET	MANCHESTER	NH	03101
NEW JERSEY MACHINE OF NEW HAMPSHIRE	ETNA ROAD	HANOVER	NH	03755
NEW LONDON HOSPITAL	COUNTY ROAD	NEW LONDON	NH	03257
NEWBURYPORT FIBERGLASS	WATER STREET	NEWBURYPORT	MA	01950
NEWPORT HOSPITAL	167 SUMMER STREET	NEWPORT	NH	03773
NEWPORT SCHOOL DISTRICT	SUNAPEE STREET	NEWPORT	NH	03773
NICHOLS, DR. AND DR. AHERN	30 PINKERTON STREET	DERRY	NH	03038
NIGHTINGALE ROOFING COMPANY	P.O. BOX 449	HOLLIS	NH	03049
NORTH BRANCH BUILDERS	WESTERN AVENUE	HENNIKER	NH	03242
NORTH EAST STAFFING	80 TARRYTOWN ROAD	MANCHESTER	NH	03104
NORTHEAST ELECTRONICS	REGIONAL DRIVE	CONCORD	NH	03301
NORTHEAST REHABILITATION CENTER	OAK STREET	SALEM	NH	03079
NORTHERN NEW HAMPSHIRE MENTAL HEALTH	VERDUN STREET	BERLIN	NH	03570
NORTHERN TELECOM	AIRPORT ROAD	CONCORD	NH	03301
NORTHWOOD DEVELOPMENT CORPORATION	540 MAIN STREET	TOWNSEND	MA	01469
NOVEL IRON WORKS INC.	OCEAN ROAD	GREENLAND	NH	03840
NUTRI-SYSTEM	GLEN ROAD PLAZA	WEST LEBANON	NH	03784
O'NIEL-GRIFFIN ASSOC.	1779 ELM STREET	MANCHETER	NH	03102
OLSEN, DR. KENNETH	19 SOUTH MAIN STREET	HANOVER	NH	03755
PARENT INFORMATION CENTER	155 MANCHESTER STREET	CONCORD	NH	03301
PARKLAND MEDICAL CENTER	1 PARKLAND DRIVE	DERRY	NH	03038
PATH LABORATORY INC.	PARADE MALL	PORTSMOUTH	NH	03801
PATSY'S GARAGE	62 BASIN STREET	CONCORD	NH	03301
PATTEN TOOL & ENGINEERING	P.O. BOX 478, ROUTE 236	KITTERY	ME	03904
PAUL'S CAR CARE	84 ELM STREET	MANCHESTER	NH	03101
PAWLACK, WILFRED S. DDS	42 PORTSMOUTH AVENUE	EXETER	NH	03833
PEER, STEPHEN D. DMD	309 W. MAIN STREET, PO BOX C	TILTON	NH	03276
PEERLESS INSURANCE	MAPLE AVENUE	KEENE	NH	03431
PEMBERTON, DR. BERKELY	145 HIGH STREET	BERLIN	NH	03570
PETER A. BILL AGENCY	RFD -1, BOX 34M	MILAN	NH	03588
PIKE INDUSTRIES		TILTON	NH	03276
PIZZA HUT, INC.	LOUDON ROAD	CONCORD	NH	03301
PLEASANT VIEW GARDENS	RFD 2	PITTSFIELD	NH	03263
PLYWOOD RANCH	MAIN STREET	BERLIN	NH	03570
POLING, III, DANIEL	36 GREEN STREET	CONCORD	NH	03301
POPA CONSTRUCTION	ROUTE 156	RAYMOND	NH	03077
POPE MACHINE	261 RIVER ROAD	HAVERHILL	MA	01830
PORTLAND, CITY OF		PORTLAND	ME	04111
PORTSMOUTH HOSPITAL	JUNKINS AVENUE	PORTSMOUTH	NH	03801
PORTSMOUTH NAVAL SHIPYARD		PORTSMOUTH	NH	03801
PORTSMOUTH SCHOOL DEPARTMENT	CLOUGH DRIVE	PORTSMOUTH	NH	03801
POST, DR. CHARLES F.	105 WEST STREET	PETERBOROUGH	NH	03431
POSTAL INSTANT PRESS	1073 ELM STREET	MANCHESTER	NH	03101
PRECISION FRAMING SYSTEMS	179 BUCHER STREET	MANCHESTER	NH	03102
PRINTING ETC	UNION AVENUE	LACONIA	NH	03246
PRO CON BUILDERS	1359 DW HIGHWAY NORTH	MANCHESTER	NH	03104
PROFESSIONAL CONST. MANAGEMENT	JAMESTOWN ROAD, BOX 750	BELMONT	NH	03220
PROFESSIONAL DESIGN, INC.	123 NORTH WASHINGTON STREET	BOSTON	MA	02111
ST. VINCENT DE PAUL NURSING HOME	PROVIDENCE AVENUE	BERLIN	NH	03570
PSN DISTRIBUTION INC.	472 AMHERST STREET	NASHUA	NH	03063
PUBLIC SERVICE CO.OF NEW HAMPSHIRE	ROUTE 1	SEABROOK	NH	03874
PUBLIC SERVICE CO.OF NEW HAMPSHIRE	MERRIMACK STATION	BOW	NH	03301
PUBLIC SERVICE CO.OF NEW HAMPSHIRE	1000 ELM STREET	MANCHESTER	NH	03101
PURITY SUPREME	RT.12A, RICH'S SHOPPING PLAZA	WEST LEBANON	NH	03784
QUEEN CITY TOYOTA	915 GOLD STREET	MANCHESTER	NH	03105

R & F ELECTRIC	PERRY ROAD, ROUTE 102	HUDSON	NH	03051
R & T ELECTRIC	315 SOUTH MAIN STREET	CONCORD	NH	03301
RAMADA INN	172 NORTH MAIN STREET	CONCORD	NH	03301
RANOR COMPANY	TURNPIKE ROAD	PORTSMOUTH	NH	03801
RANOR, INC.	OLD DOVER ROAD	NEWINGTON	NH	03801
RAYTHEON	350 LOWELL STREET	N. ANDOVER	MA	01845
RED HILL INN	ROUTE 25B	MEREDITH	NH	03253
REDIMIX CONCRETE SERVICES, INC.	COMMERCIAL AVENUE	NASHUA	NH	03060
REED REFRIGERATION		LAWRENCE	MA	01841
RENO, ROBERT S.	P.O. BOX 206	CONTOOCOOK	NH	03229
RESEARCH SERVICES	SPRINGFIELD ROAD	CHARLESTOWN	NH	03603
RIDEOUTS REPAIR	185 CAUSEWAY STREET	LANCASTER	NH	03584
ROCKWELL INTERNATIONAL	8 CAPITAL STREET	NASHUA	NH	03063
ROSANIA, DAVID A.	69 SILVER STREET	DOVER	NH	03820
ROY WESTON INC.	1 CHENELL	CONCORD	NH	03301
RUMLEY ELECTRIC	RFD 7 - BOX 314	GILFORD	NH	03246
SALVATION ARMY ADULT DAY SERV. PROG.	58 CLINTON STREET	CONCORD	NH	03301
SANDERS ASSOCIATES	95 CANAL STREET	NASHUA	NH	03060
SANDERS ASSOCIATES, INC.	D.W. HIGHWAY	NASHUA	NH	03062
SANDERS ASSOCIATES, INC.	GRENIER FIELD	MANCHESTER	NH	03105
SANTA'S VILLAGE	ROUTE 2, BOX 9	JEFFERSON	NH	03583
SANTERRE, RICHARD J. & CO.	4 BUD WAY	NASHUA	NH	03063
SARRIS, DR. JOHN DMD	LIBRARY STREET	HUDSON	NH	03051
SAVERS BANK	85 MAIN STREET	LITTLETON	NH	03561
SCANWOOD LTD INC.	E. MILAN ROAD	BERLIN	NH	03570
SCEVA-SPEARE MEMORIAL HOSPITAL	HOSPITAL ROAD	PLYMOUTH	NH	03264
SEABOARD INTERNATIONAL FOREST PRODUCTS	102 PERIMETER ROAD	NASHUA	NH	03063
SEACOAST HEALTH CARE CENTER	TUCK ROAD	HAMPTON	NH	03842
SEARS ROEBUCK & CO.	SOUTH WILLOW STREET	MANCHESTER	NH	03105
SEARS ROEBUCK & CO.	SOUTH MAIN STREET	CONCORD	NH	03301
SEARS ROEBUCK & CO.	BROWN AVENUE	MANCHESTER	NH	03105
SENFT, DR. MITCHELL	230 LAFAYETTE ROAD	PORTSMOUTH	NH	03801
SEVEN/ELEVEN	ROUTE 3	MERRIMACK	NH	03045
SHAKER ROAD CHILD CARE CENTER	SHAKER ROAD	CONCORD	NH	03301
SHATTUCK INN		JAFFREY	NH	03452
SHAW'S SUPERMARKET INC.	LAUREL STREET	EAST BRIDGEWATER	MA	
SHERWIN ELECTRIC	90 MARYANN ROAD	MANCHESTER	NH	03102
SHUMAN, BRIAN DDS		KINGSTON	NH	03848
SIGN GALLERY	SOUTH UNION STREET	LAWRENCE	MA	01841
SIMINOLE POINT HOSPITAL	P.O. BOX 1000	SUNAPEE	NH	03782
SIMPLEX WIRE & CABLE		NEWINGTON	NH	03801
SITE WORK INC.	ROUTE 49	CAMPTON	NH	03223
SMITH, BATCHELDER AND RUGG	LYNNE ROAD	HANOVER	NH	03755
SPAULDING FIBER CO.	MONOGRAM PLACE	GONIC	NH	03867
SPECIAL ADDITIONS	580 SECOND STREET	MANCHESTER	NH	03102
SPOFFORD GUIDANCE	576 CENTRAL AVENUE	DOVER	NH	03820
SPRAGUE ELECTRIC	70 PEMBROKE ROAD	CONCORD	NH	03301
SPRINGFIELD HOSPITAL	RIDGEWOOD ROAD	SPRINGFIELD	VT	05156
SPRINT PRINT	547 UNION AVENUE	LACONIA	NH	03246
SPURWINK SCHOOL	341 PINE STREET	SO. PORTLAND	ME	04106
ST. ELIZABETH HOSPITAL	736 CAMBRIDGE STREET	BRIGHTON	MA	02135
ST. FRANCIS NURSING HOME	COURT STREET	LACONIA	NH	03246
ST. JOSEPH HOSPITAL	HOSPITAL DRIVE	NASHUA	NH	03060
ST. JOSEPH HOSPITAL	KINGSLEY STREET	NASHUA	NH	03060
ST. PAUL'S SCHOOL		CONCORD	NH	03301
ST. VINCENT DE PAUL NURSING HOME	PROVIDENCE AVENUE	BERLIN	NH	03570
STELLOS ELECTRIC	PROSPECT STREET	NASHUA	NH	03060
STEPHENS MEMORIAL HOSPITAL	MAIN STREET	NORWAY	ME	04268
STEVEN AND SMITH ASSOCIATES, INC.	ROUTE 11A	GILFORD	NH	03246
STORYLAND	ROUTE 16	GLEN	NH	03838
STRUCTURES UNLIMITED		BOW	NH	03301
STURM RUGER COMPANY, INC.	GUILD ROAD	NEWPORT	NH	03773
SULLIVAN COUNTY HOME	UNITY ROAD	CLAREMONT	NH	03743
SUMMIT PACKAGING SYSTEMS	GRENIER FIELD	MANCHESTER	NH	03105
SUNDAY RIVER SKIWAY	SUNDAY RIVER ROAD	BETHEL	ME	04217
SUPER BRUSH COMPANY		CHICOPEE	MA	10113
SUPERINTENDENT OF SCHOOLS - S.U.-58	8 PREBLE STREET	GROVETON	NH	03582
SYSTEMS INC.	800 WEST ROCK AVENUE	NEW HAVEN	CT	

TARPON SPRINGS GENERAL HOSPITAL		TARPON SPRINGS	FL	33528
TECH RESOURCES, INC.	13 COLUMBIA DRIVE	AMHERST	NH	03031
TECHNICAL RESEARCH & MANUFACTURING	GRENIER FIELD	MANCHESTER	NH	03105
TECHNICAL TEMP		NASHUA	NH	03060
TELAGE, EDMUND J.	193 KINSLEY STREET	NASHUA	NH	03060
TELEFLEX FLUOROPLASTICS CORP.	TALL PINES PARK	JAFFREY	NH	03452
TEMPLE TOOL & DIE COMPANY	670 NORTH COMMERCIAL STREET	MANCHESTER	NH	03104
TERRY'S EAST REAL ESTATE	P.O. BOX 186	CONCORD	NH	03301
THEO'S	102 ELM STREET	MANCHESTER	NH	03101
THOMAS HARVEY CONSTRUCTION		FRANKLIN	NH	03235
TIMBERLAND		LANCASTER	NH	03584
TOUSIGNANT, DR. PAUL	P.O. BOX 289, MAIN STREET	ROCHESTER	NH	03867
TOWN OF SEARSPORT		SEARSPORT	ME	04974
TREASURE MASTERS	ONE TREASURE LANE	DERRY	NH	03038
TREISMAN'S	FORT EDDY PLAZA	CONCORD	NH	03301
TRIAD	19 COMMERCE STREET, BOX 426	WILLISTON	VT	05495
TRIDENT MEDICAL CENTER		CHARLESTON	SC	29402
TULLEY BUICK-PONTIAC	DANIEL WEBSTER HIGHWAY SOUTH	NASHUA	NH	03060
TULLY ELECTRIC SERVICES	ONE INDUSTRIAL DRIVE	WINDHAM	NH	03087
U. S. NATIONAL GUARD	AIRPORT ROAD	CONCORD	NH	03301
U.S.POSTAL SERVICE-EMPLOYEE ASST.PRO.	120 HANOVER STREET	MANCHESTER	NH	03104
UNIFORMLY YOURS	MESSER STREET	LACONIA	NH	03246
UNION MUTUAL INSURANCE COMPANY	CONGRESS STREET	PORTLAND	ME	04101
UNITED DEVELOPMENT SERVICES	MECHANIC STREET	LEBANON	NH	03766
UNITED INDUSTRIAL TECHNOLOGY	P.O. BOX 900, ROUTE 125	EPPING	NH	03042
UNITED STATES FOREST SERVICE	WT. MTN. NATIONAL FOREST		NH	
UNITED TECH. PRATT & WHITNEY AIRCRAFT	ROUTE 9	NORTH BERWICK	ME	03906
UNITY SCHOOL BOARD	BROAD STREET	CLAREMONT	NH	03743
UPCOUNTRY SALOON		NORTH CONWAY	NH	03860
V. A. HOSPITAL	SMYTH ROAD	MANCHESTER	NH	03104
VALLEY REGIONAL HOSPITAL	ELM STREET	CLAREMONT	NH	03743
VEANO'S CONVENIENCE STORE	146 LOUDON ROAD	CONCORD	NH	03301
VERMONT HEATING/VENTILATION	1864 WILLISTON ROAD	BURLINGTON	VT	05401
VETERANS ADMINISTRATION HOSPITAL	N. HARTLAND ROAD	WHITE RIVER JCT.	VT	05001
VINCENT ELECTRIC	3 EDWARDS ROAD	BURLINGTON	MA	01803
WALLACE PRESS		MILFORD	NH	03055
WALTER SIMMONS & SONS INC.	ROUTE 189	EAST GRAMBY	CT	
WAS COMPANY PRODUCTS		STANDFORD	ME	04073
WEEKS MEMORIAL HOSPITAL		LANCASTER	NH	03584
WEIGHTS SERVICE	19 BOSTON ROAD	BILLERICA	MA	01821
WENTWORTH DOUGLAS HOSPITAL	789 CENTRAL AVENUE	DOVER	NH	03820
WENTWORTH RESORT HOTEL	ROUTE 16A	JACKSON	NH	03846
WESTERN SURVEYING		CONCORD	NH	03301
WESTMINSTER BLASTING & BUILDING		WESTMINSTER	VT	05158
WHISPERING PINES	ROUTE 9	KEENE	NH	03431
WHITTIER REHABILITATION HOSPITAL	SUMMER STREET	HAVERHILL	MA	01830
WILLIAM HALLOCK & SON INC.	38 BEAVER LAND	BEDFORD	NH	03102
WILSON METAL PRODUCTS	616 ESSEX STREET	LAWRENCE	MA	01841
WINTER, DR. RAYMOND G. DMD	19 PLEASANT STREET	BRISTOL	NH	03222
WOLFE, TIMOTHY, MD.	DEPOT SQUARE BUILDING	NEWPORT	NH	03773
WOOD, DR. TERRY	516 N.BROWN RD., SUITE 2009	MESA	AZ	85206
WOODSTOCK INSURANCE SERVICES	BOX 268, ROUTE 4 EAST	WOODSTOCK	VT	05091
XCEL MACHINE	11 COTE AVENUE	GOFFSTOWN	NH	03045
YANKEE BARN HOMES	STORY BROOK ROAD	GRANTHAM	NH	03753
YANKEE INDUSTRIAL EQUIPMENT	SHEEP DAVIS ROAD	CONCORD	NH	03301
YORK HOSPITAL	13 HOSPITAL DRIVE	YORK	ME	03909
YOUVILLE HOSPITAL	1575 CAMBRIDGE STREET	CAMBRIDGE	MA	02238
ZAYRE'S	ROYAL RIDGE MALL	NASHUA	NH	030

PLACEMENT OFFICERS

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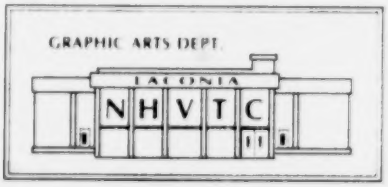
We encourage prospective employers to call any of these officers for assistance in filling full or part-time vacancies.



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